



Japan Radio Co., Ltd.

1021 SW Klickitat Way D-101 Seattle, WA 98134 USA
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Standard Products Dealer Price List

Effective June 30, 2009

Dealer Discount Structure

Prices subject to change without prior notice.
Please refer to the JRC Dealer Price Book for a complete product description and a list of options and accessories.

PRODUCT	PRODUCT DESCRIPTION	LIST	DEALER NET	DISC.	PROMPT PAY
RADARS					
JMA-2300 Series Radars					
JMA-2343	4kW RADOME, 10" MONO CRT, 15m CABLE	\$ 2,990.00	\$ 2,093.00	30%	\$ 2,051.14
JMA-2344	6kW 4ft ARRAY, 10" MONO CRT, 20m CABLE	\$ 4,020.00	\$ 2,814.00	30%	\$ 2,757.72
NCA-868	MARPA 10 TARGET MANUAL ARPA (10 TARGET)	\$ 450.00	\$ 315.00	30%	\$ 308.70
JMA-5100 Black Box Series					
JMA-5104	4 kW, 24" RADOME, COLOR BLACK BOX RADAR, 20m, w/o DISPLAY	\$ 4,290.00	\$ 3,003.00	30%	\$ 2,942.94
JMA-5106	6 kW, 4ft ARRAY, COLOR BLACK BOX RADAR, 20m, w/o DISPLAY	\$ 5,140.00	\$ 3,598.00	30%	\$ 3,526.04
JMA-5110-4	10 kW, 4ft ARRAY, COLOR BLACK BOX RADAR, 20m, w/o DISPLAY	\$ 7,720.00	\$ 5,404.00	30%	\$ 5,295.92
JMA-5110-6	10 kW, 6ft ARRAY, COLOR BLACK BOX RADAR, 20m, w/o DISPLAY	\$ 7,950.00	\$ 5,565.00	30%	\$ 5,453.70
JMA-5100 Options & Accessories					
NWZ-146	10" COLOR LCD DISPLAY WITH STAND	\$ 1,480.00	\$ 1,036.00	30%	\$ 1,015.28
NCA-868	MARPA 10 MANUAL ARPA (10 TARGET)	\$ 450.00	\$ 315.00	30%	\$ 308.70
NCT-4106	NSK UNIT (GYRO/SPEED LOG INTERFACE)	\$ 850.00	\$ 595.00	30%	
NCE-7640	2 nd STATION KEYBOARD	\$ 800.00	\$ 560.00	30%	\$ 548.80
JMA 5200 Series Mark II (Non-IMO, Black Box Series)					
JMA-5212-4BB	10 kW, 4ft ARRAY, COLOR BLACK BOX RADAR, 20 M w/o DISPLAY	\$ 9,500.00	\$ 7,600.00	20%	
JMA-5212-6BB	10 kW, 6ft ARRAY, COLOR BLACK BOX RADAR, 20 M w/o DISPLAY	\$ 9,695.00	\$ 7,756.00	20%	
JMA-5222-7BB	25 kW, 7ft ARRAY, COLOR BLACK BOX RADAR, 20 M w/o DISPLAY	\$ 15,400.00	\$ 12,320.00	20%	
JMA-5222-9BB	25 kW, 9 ft ARRAY, COLOR BLACK BOX RADAR, 20 M w/o DISPLAY	\$ 15,600.00	\$ 12,480.00	20%	
JMA-5200 Mark II Options & Accessories (IMO*)					
NWZ-164	COLOR LCD DISPLAY, 15" TFT *	\$ 2,495.00	\$ 1,996.00	20%	
MPBX42944	DISPLAY TABLE TOP MOUNT BRACKET *	\$ 135.00	\$ 108.00	20%	
NCA-877A	ATA UNIT (30 TARGETS) *	\$ 750.00	\$ 600.00	20%	
NCT-4106A	NSK UNIT (GYRO/SPEED LOG INTERFACE) *	\$ 740.00	\$ 592.00	20%	
NDB-34A	PLOTTER UNIT	\$ 925.00	\$ 740.00	20%	
NJU-85	PERFORMANCE MONITOR AND MOUNTING BRACKET *	\$ 1,120.00	\$ 896.00	20%	
NQA-4250	AIS INTERFACE UNIT *	\$ 660.00	\$ 528.00	20%	
NQE-3141-4	INTERSWITCH UNIT (MAX. 4 RADARS)	\$ 2,495.00	\$ 1,996.00	20%	
NCE-7699	2ND STATION KEYBOARD	\$ 750.00	\$ 600.00	20%	
JMA-5300 Black Box Series (Non-IMO, Black Box Series)					
JMA-5312-4	10kW, 4ft ARRAY, COLOR BLACK BOX RADAR, 20 M w/o DISPLAY	\$ 12,995.00	\$ 10,396.00	20%	
JMA-5312-6	10kW, 6ft ARRAY, COLOR BLACK BOX RADAR, 20 M w/o DISPLAY	\$ 14,000.00	\$ 11,200.00	20%	
JMA-5322-7	25kW, 7ft ARRAY, COLOR BLACK BOX RADAR, 20 M w/o DISPLAY	\$ 16,830.00	\$ 13,464.00	20%	
JMA-5322-9	25kW, 9ft ARRAY, COLOR BLACK BOX RADAR, 20 M w/o DISPLAY	\$ 17,030.00	\$ 13,624.00	20%	
JMA-5332-12	30kW, 12ft ARRAY, COLOR BLACK BOX RADAR, 20 M w/o DISPLAY	\$ 30,830.00	\$ 24,664.00	20%	
JMA-5300 Mark II Options & Accessories (IMO*)					
NWZ-173-DT	19" COLOR LCD DISPLAY *	\$ 3,295.00	\$ 2,636.00	20%	
NCE-7699	KEYBOARD *	\$ 825.00	\$ 660.00	20%	
NCT-59A	NSK UNIT (GYRO/SPEED LOG INTERFACE) *	\$ 740.00	\$ 592.00	20%	
NCA-877A	(30 TARGET) ATA	\$ 750.00	\$ 600.00	20%	
NCA-877WA	(100 TARGET) ARPA*	\$ 1,850.00	\$ 1,480.00	20%	
NDB-34A	PLOTTER UNIT	\$ 925.00	\$ 740.00	20%	
NQA-2103	AIS INTERFACE UNIT*	\$ 660.00	\$ 528.00	20%	
NJU-84	PERFORMANCE MONITOR (S-BAND)*	\$ 1,495.00	\$ 1,196.00	20%	
NJU-85	PERFORMANCE MONITOR (X-BAND)*	\$ 1,120.00	\$ 896.00	20%	



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GPS / DGPS / GPS COMPASS SYSTEMS					
GPS 124	GPS RECEIVER / WAAS ANTENNA	\$ 290.00	\$ 203.00	30%	\$ 198.94
DGPS 212W	GPS RECEIVER WITH DIFFERENTIAL / WAAS ANTENNA (IMO WITH IMO DISPLAY)	\$ 680.00	\$ 476.00	30%	\$ 466.48
J-NAV 500	NAVIGATOR DISPLAY	\$ 400.00	\$ 280.00	30%	\$ 274.40
J-NAV 500+124	DISPLAY WITH GPS-124 COMBO	\$ 690.00	\$ 483.00	30%	\$ 473.34
J-NAV 500+212W	DISPLAY WITH 212W DGPS COMBO	\$ 1,090.00	\$ 763.00	30%	\$ 747.74
NWZ-4570	DISPLAY ONLY	\$ 1,140.00	\$ 798.00	30%	
NWZ-4570+212W	DISPLAY WITH DGPS 212W	\$ 1,820.00	\$ 1,274.00	30%	
NWZ-4570+124	DISPLAY WITH GPS-124 COMBO	\$ 1,430.00	\$ 1,001.00	30%	
JLR-20	GPS COMPASS	\$ 3,500.00	\$ 2,450.00	30%	
JLR-30	GPS COMPASS	\$ 6,190.00	\$ 4,333.00	30%	
JLR-7700 MKII	DGPS NAVIGATOR WITH DIFFERENTIAL GPS (IMO)	\$ 1,850.00	\$ 1,295.00	30%	

SATELLITE COMMUNICATIONS					
JUE-85	INMARSAT STANDARD C	\$ 6,865.00	\$ 5,492.00	20%	
JUE-95VM	INMARSAT MINI-C	\$ 2,450.00	\$ 1,960.00	20%	
JUE-33	INMARSAT FLEET F33	\$ 6,995.00	\$ 5,596.00	20%	
FB-250 Upgrade Kit	7ZZSC0072 JUE-33 Upgrade Kit	\$ 5,180.00	\$ 4,144.00	20%	
JUE-410F	INMARSAT FLEET F77	\$ 16,425.00	\$ 13,140.00	20%	
JUE-250	INMARSAT FLEET BROADBAND	\$ 9,995.00	\$ 7,996.00	20%	
JUE-250 (10+ units)*	INMARSAT FLEET BROADBAND	\$ 9,995.00	\$ 7,196.40	28%	
JUE-500	INMARSAT FLEET BROADBAND	\$ 14,995.00	\$ 11,996.00	20%	
OIU for JUE-500	OPTIONAL INTERFACE FOR DATA AND COMMUNICATIONS	\$ 4,795.00	\$ 3,836.00	20%	

*JUE-250 volume discount applicable for Qty 10+ & 1 shipment

RADIO COMMUNICATIONS					
JSB-196	150W, SSB AND COUPLER (WITHOUT DSC)	\$ 2,540.00	\$ 2,032.00	20%	
12010C00	12/24VDC CONVERTER	\$ 200.00	\$ 160.00	20%	
JSB-196GM (ATU & DSC)	150W MF/HF with ATU & DSC	\$ 6,595.00	\$ 5,276.00	20%	
JSB-196GM (ATU/DSC/NBDP)	150W MF/HF with ATU, DSC & NBDP (Printer+DTE)	\$ 10,970.00	\$ 8,776.00	20%	
JHS-770S	CLASS A DCS VHF SEMI-DUPLEX	\$ 2,095.00	\$ 1,676.00	20%	
JHS-780D	CLASS A DCS VHF FULL DUPLEX	\$ 2,995.00	\$ 2,396.00	20%	
JHS-182	AIS TRANSCEIVER (AUTOMATIC IDENTIFICATION SYSTEM)	\$ 3,930.00	\$ 3,144.00	20%	

MISCELLANEOUS EQUIPMENT					
JAX-9B	10" WEATHERFAX	\$ 2,795.00	\$ 2,236.00	20%	
NCR-333A	NAVTEX RECEIVER (WITH NAW-333 antenna)	\$ 1,395.00	\$ 1,116.00	20%	
NCR-333APDC	NAVTEX RECEIVER (with NAW-333 antenna), printer, DC/DC power supply	\$ 1,770.00	\$ 1,416.00	20%	
NCR-333APAC	NAVTEX RECEIVER (with NAW-333 antenna), printer, AC/DC auto sw p/s	\$ 1,940.00	\$ 1,552.00	20%	

FISH FINDERS AND SONARS					
JFC-130	COLOR BLACK BOX FISH FINDER 1kW or 3kW, w/o DISPLAY	\$ 2,900.00	\$ 2,030.00	30%	\$ 1,989.40
DUAL FREQUENCY, 28 / 50 / 75 / 200 kHz. Specify Power and Frequencies					
NWZ-146	10" COLOR LCD MONITOR DISPLAY AND STAND	\$ 1,480.00	\$ 1,036.00	30%	\$ 1,015.28
JFP-180BB	SEARCHLIGHT SONAR (BLACK BOX)	\$ 18,280.00	\$ 12,796.00	30%	

* Transducers : Please refer to the completestandard price book.